

FRANCESCA CHIARELLA

26 March 1991 – Italian and Swiss citizen

PROFESSIONAL EXPERIENCE

- 2019 – present **SWISS MERCHANT CORPORATION SA, Lugano – Switzerland**
Origination & Coverage – Senior Analyst
- 2016 – 2019 **DEUTSCHE BANK (SUISSE) SA, Zürich – Switzerland**
Wealth Management – Associate
- Wealth Advisory Specialist – Global Products and Solutions – EMEA, APAC and Americas
 - *Inter alia*: prepare up to €250m tailored proposals for prospects and existing clients (highlighting asset allocation, single products' figures, expected return, lending value, etc.); build and monitor model portfolios with different risk/return profiles as well as thematic strategies
- DWS INTERNATIONAL GMBH, Milano – Italy**
Asset Management
- Institutional Clients Business – Global Client Group
 - *Inter alia*: analyse existing and potential Institutional / Professional Clients; review client portfolios; identify alternatives; prepare documentation needed for RFP; draft contracts
- 2015 **MEDIOBANCA – BANCA DI CREDITO FINANZIARIO SPA, Milano – Italy**
Corporate Investment Banking – Corporate Lending and Structured Finance
- Analyse potential capital structure and financing solutions available across a broad array of debt products and execution of lending transactions
 - *Inter alia*: €150m bilateral Term Loan Facility for an Italian listed company; €290m bilateral Refinancing of an FBO Financing; part of the core team in several Club Deal and Syndicated Loans up to €2bn; prepare documents for Mediobanca's Risk Committee
- 2013 **FINEUROP SUPPORT SRL, Milano – Italy**
Corporate finance, M&A, mezzanine financing and international cooperation
- Collaborate in projects involving multidisciplinary technical assistance funded by the main international donors such as the World Bank and the European Commission

EDUCATION

Master of Science in Business Administration, Corporate Finance and Corporate Law, Università Commerciale L. Bocconi, Milano – Italy (2013 – 2016)

Summer Program at National University of Singapore and ESSEC, Singapore

In-Company Training Program with Bloomberg, BlackRock and Commerzbank (assessments and case studies), London - UK

Bachelor in Finance, Università Commerciale L. Bocconi, Milano – Italy (2010 – 2013)

Exchange Program at Sun Yat Sen University, Guangzhou – China

Summer Program at London School of Economics, London – UK

Liceo Classico Andrea D'Oria, Genova – Italy (2005 – 2010)

Deutsche Schule Genua, Genova – Italy (1997 – 2005)

LANGUAGES

English (fluent); **Italian** (native); **German** (fluent)

OTHER SKILLS & INTERESTS

- Bloomberg; Avaloq; Advanced skills in Microsoft Excel and PowerPoint
- Golf (hp.13); Tennis; Sailing; Piano; Wine Tasting and Cooking