

# SERENA CURRONE

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## EXPERIENCE

2017-November Present Milan, IT	<b>Swiss Merchant Corporation SA</b> <b>Co-Head of Origination &amp; Distribution</b>	Lugano, CH
2017-May	<b>Intesa Sanpaolo S.p.A.</b> Selected for the inter-functional and inter-divisional <b>International Talent Program</b>	
2015-October 2017-October	<b>Intesa Sanpaolo S.p.A. / Corporate and Investment Banking Division</b> <b>Origination Manager – Consumer Goods and Retail</b> <ul style="list-style-type: none"><li>• High-profile corporate relationship management support role with direct reporting to Head of Industry</li><li>• Origination of lending, project financing, investment banking deals for large multinational clients</li><li>• Coordination of client cross-border development strategies</li><li>• Structuring of organic growth strategies for the reference Industry</li><li>• Selected transactions: ABInBev acquisition of SABMiller Plc/EV €112bn (Nov-15); Coty Inc. Acquisition of P&amp;G Beauty/EV €11bn (Nov-15); Jab Holdings BV Acquisition of Keurig Green Mountain Inc./EV €13bn (Feb-16); Samsonite International SA Acquisition of Tumi Inc./EV € 1.6bn (March-16); Fnac SA Acquisition of Darty Plc/EV €1.5bn (July-16); Esselunga S.p.A acquisition of 67,5% stake in La Villata Partecipazioni S.p.A./EV €1.4bn (June-17); Esselunga S.p.A €1bn bond issue – more than €9bn in demand (Oct-17).</li></ul>	Milan, IT New York, US
2013-October 2015-October	<b>Intesa Sanpaolo S.p.A. / Corporate and Investment Banking Division</b> <b>Talents on Board Program</b> <ul style="list-style-type: none"><li>• <i>Corporate Lending Department - Credit analyst</i><ul style="list-style-type: none"><li>– Financial and risk analysis on national and foreign large corporate entities, aimed at evaluating loan applicability based on creditworthiness</li><li>– Knowledge of credit process, main lending and guarantees structures</li></ul></li><li>• <i>International Network and Global Industries Department - Origination</i><ul style="list-style-type: none"><li>– Full analyst supporting relationship management on Food&amp;Beverage, Retail, Luxury and Consumer Goods multinational corporate clients</li></ul></li><li>• <i>Banca IMI – Investment Banking - M&amp;A</i><ul style="list-style-type: none"><li>– Full analyst with execution experience on buy-side and sell-side M&amp;A transaction, fairness opinions on corporate client and financial sponsors – selected transactions: La Doria S.p.a acquisition of Pa.fi.al Group/ EV €65m (Oct-14); The Carlyle Group acquisition of 70% stake in Sematic S.p.a/EV €105m (Dec-14)</li><li>– Financial and operating modeling, preparation of presentations in the context of both marketing activities and live transactions</li></ul></li><li>▪ <i>Strategies and Marketing Department – International Strategies and Development</i><ul style="list-style-type: none"><li>– Defined, managed and implemented different strategic, commercial and operational projects</li></ul></li></ul>	Milan, IT Milan, IT Milan, IT Milan, IT London, UK New York, US
2011-March 2013-October	<b>Deloitte &amp; Touche S.p.A.</b> <i>Full analyst</i> in the Global Financial Services Division, working on corporate and investment banks projects <ul style="list-style-type: none"><li>• Selected projects: Unicredit, UBI Banca</li></ul>	Milan, IT
2008-2010	<b>University of Turin- Faculty of Business and Economics</b> <i>Mathematics for Economy and Finance – Assistant Professor</i> <ul style="list-style-type: none"><li>• Organized seminars and lectures and helped students over tutoring sessions</li><li>• Supported in drafting research experimental economy papers</li></ul>	Turin, IT

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## EDUCATION

2011 November	<b>University of Turin - Faculty of Business and Economics</b> <i>Master degree in Economics (taught in English)</i> Thesis: “From classical asset pricing theory to divergence of opinions: speculative bubbles and market crashes” Graduated with 110/110 cum laude	Turin, IT
2010 September - 2011 February	<b>Universidad Carlos III</b> <i>International exchange program</i>	Madrid, ES
2009 November	<b>University of Turin - Faculty of Business and Economics</b> <i>Degree in Economics</i> Thesis: “Competition, trust, information: experimental evidence for the GMOs case” Graduated with 110/110 cum laude	Turin, IT

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## LANGUAGES

Mother tongue – *Italian*.

Others - Fluent *English* (C2 level) and *Spanish* (C1 level).